



We improve
our customers logistics efficiency

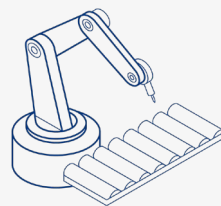
Our expertise



RETAIL LOGISTICS



INDUSTRIAL LOGISTICS



PARCEL LOGISTICS





RETAIL LOGISTICS

Reduce manual handling
and transport costs

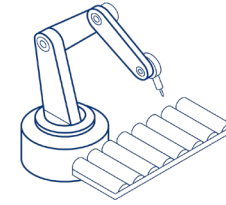
Replenish faster

ICA



Coca-Cola





INDUSTRIAL LOGISTICS

Enjoy smooth,
forklift-free
Lean logistics



BOSCH

SCHAEFFLER

MAGNA



Vibracoustic

BORGWARNER



faurecia
inspiring mobility

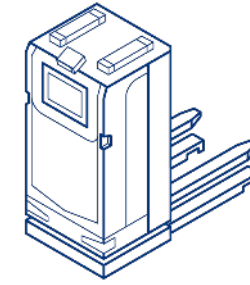
K.HARTWALL



PARCEL LOGISTICS

Gain shorter
throughput times,
increase vehicle fill
and handling efficiency





AUTOMATION

Automate the movement
of your load carriers
to maximize efficiency



BOSCH

SCHAEFFLER



DUNI



ebmpapst



Danfoss

This is K.Hartwall



Turnover
2025

111M€

Family business
with a global scope
since

1932



Customers in over
65 countries



30+ sales people
in 15 countries



240
employees



Head office in
Söderkulla, Finland

Own production,
assembly and surface
treatment plant in
Finland and partnered
production network in
Central Europe and Asia

Some milestones



1982

IKEA

K. Hartwall starts a 20 year collaboration with IKEA learning the fundamentals of Lean manufacturing.



1985

COMPACTAINER

K. Hartwall develops together with ICA the first nesting roll container revolutionising the Retail industry.



1990

TRAY-DOLLY-PALLET

Together with the Beverage industry K. Hartwall develops the Tray-Dolly-Pallet system.

1997



IN-HOUSE ELECTRO ZINC-PLATING

The most modern to-date in-house electro zinc plating facility, is inaugurated.

Some milestones

2006



LEAN DOLLY & ADAPTOR PALLET

The automotive industry needed an effective logistics solution so we developed the Lean Adaptor Pallet and Dolly solution.

2018



ACQUISITION OF A&A LOGISTIK EQUIPMENT

K.Hartwall becomes the majority owner of A&A broadening its portfolio with trolley train and mobile robot solutions

2020



A-MATE® MOBILE ROBOT IS BORN

K.Hartwall launches a brand-new autonomous mobile robot (AMR) called A-MATE. This is the first fully electric free-lift pallet AGV with omnidirectional drive on the market. A revolution!

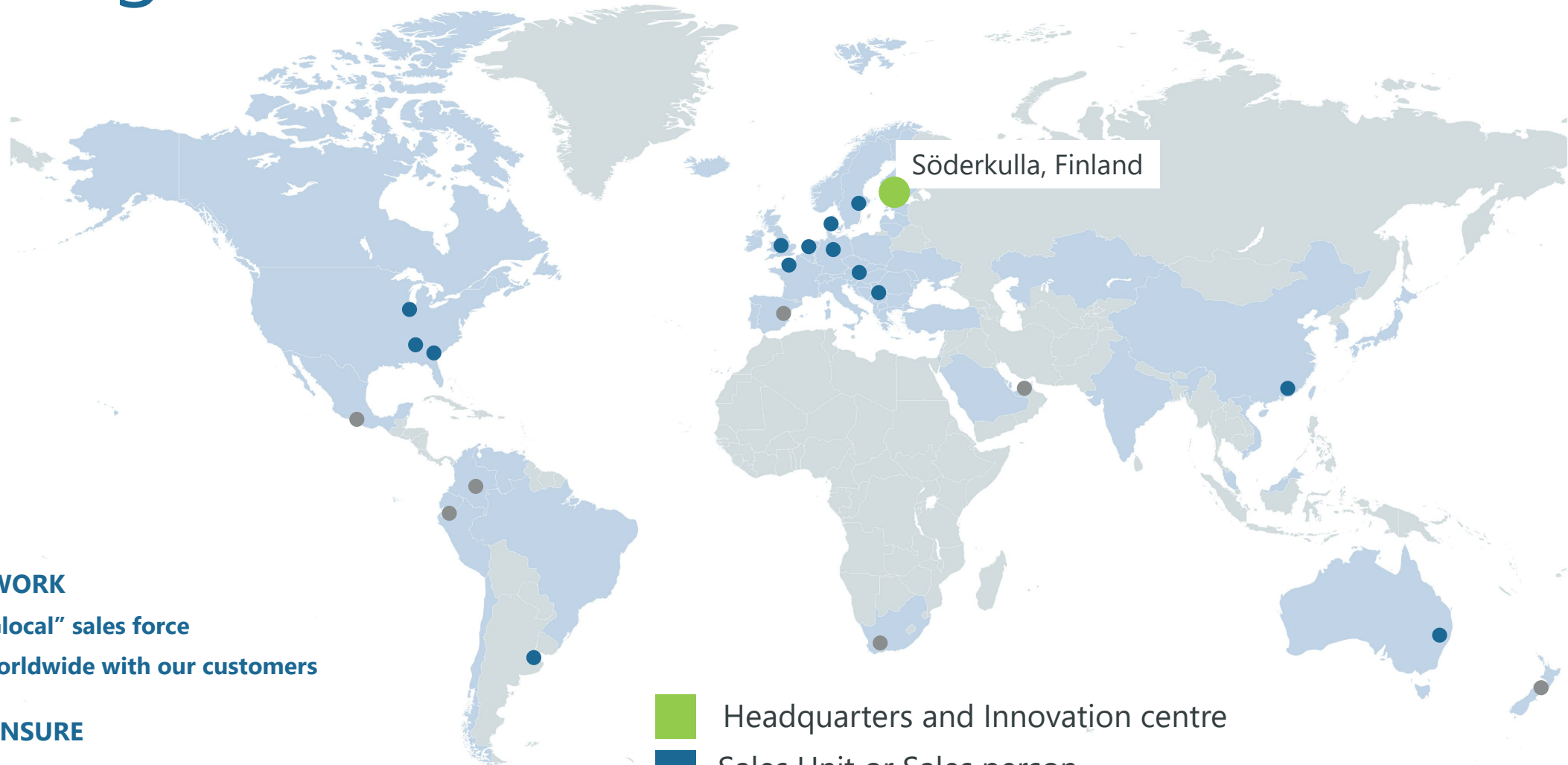
2022



GROWTH COMPANY OF THE YEAR

K.Hartwall received the Internationalisation Award of the President of the Republic of Finland in the subcategory Growth Company of the Year.

Our global locations







WE WORK

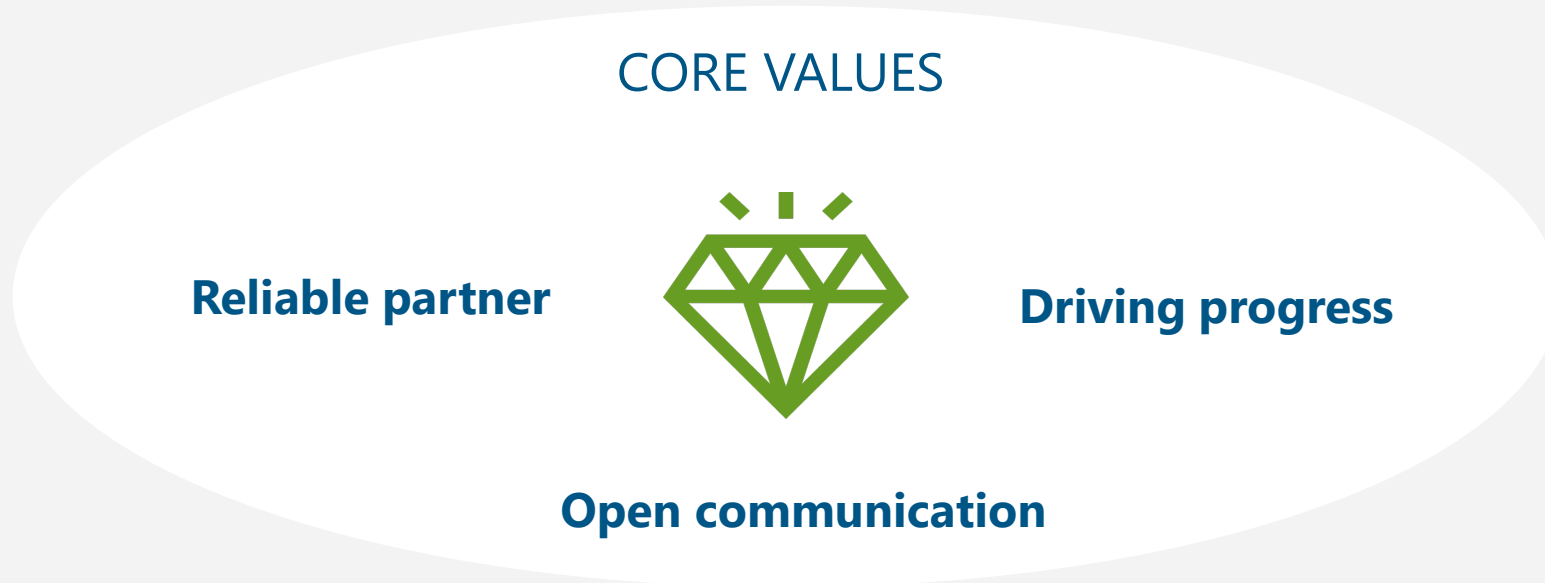
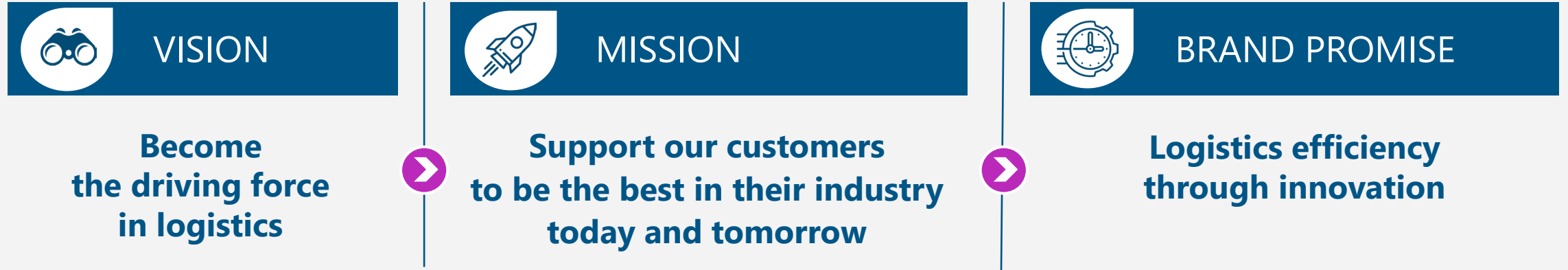
- “Glocal” sales force
- Worldwide with our customers

WE ENSURE

- Even quality and best lead time
- Flexibility and delivery capability worldwide

-  Headquarters and Innovation centre
-  Sales Unit or Sales person
-  Agents & Distributors
-  Customers

K.Hartwall strategic messages and values



Sustainability as part of our DNA

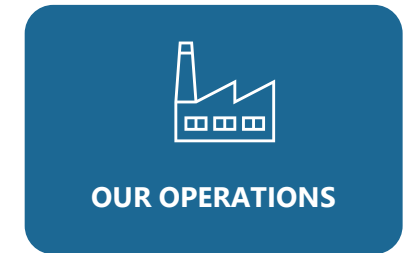
OUR PRODUCTS

We design and develop logistics solutions which **optimize our customer operations** and support our precious planet by being reusable, space-efficient, and lightweight-yet strong enough to maximise their lifetime.

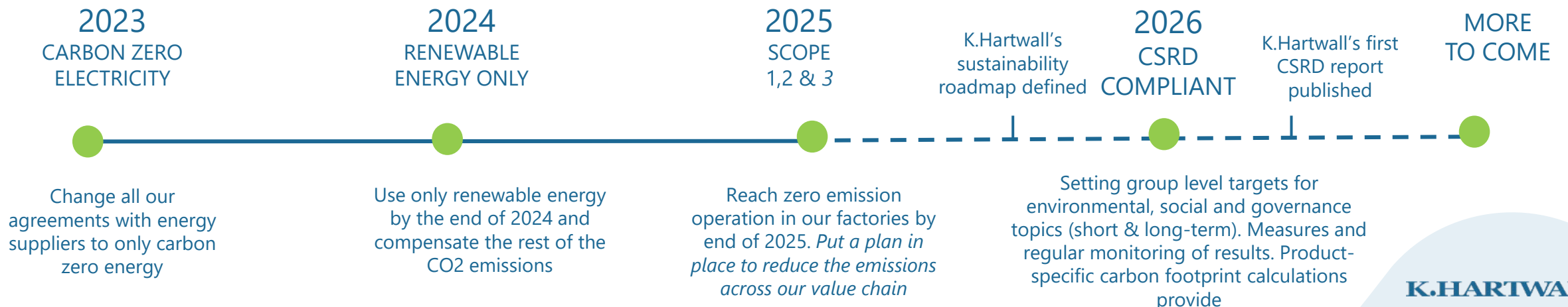
OUR OPERATIONS & VALUE CHAIN

At K.Hartwall we strive to respect the environment in all our operations. Our headquarters and main factory are situated in Sipoo, Finland, in the middle of a wilderness area near the sea. Our aim is to consistently **reduce the impact of our operations** on the environment by using the best available materials, technology and renewable sources of energy.

Given that our own operations (Scope 1 & 2) represent **only a fraction of our carbon footprint**, we will next address emissions arising elsewhere in our value chain (Scope 3) **in collaboration with our partners**. We are also preparing for the EU CSRD (Corporate Sustainability Reporting Directive) requirements and will publish our first CSRD report for the year 2025.



OUR TARGETS



Examples of sustainability actions



Sustainable solutions

We develop solutions which support our customers to reach their sustainability targets like here our Foldia roll container which can save up to 75% space when returned or stored empty.



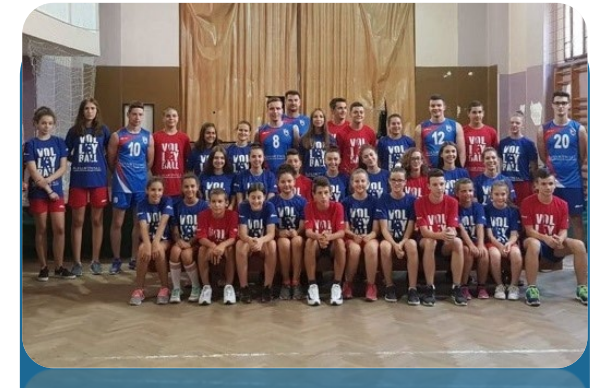
Zero emission electricity

In 2023, K.Hartwall achieved zero emission electricity for both premises in Finland and Germany. Meaning that the electricity we use is solely produced from clean sources of energy.



Safety first

Through a new safety process and so called "safety walks" and observations we have managed to lower our accident frequency rate down by 66% in 2023 in our Finnish operations.



JST program

We have sponsored already 10 Junior Sport Teams in 9 countries to organize sport activities which support children in difficult situations.



This is us



A reliable partner who understands the trends and listens to your issues



A global player on the market of intralogistics solutions



An innovative partner who can develop new solutions



A company who provides high quality and durable solutions



A supplier with a large portfolio and worldwide delivery capabilities

Make the next Smart Move in logistics

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